



How Accolade Expert MD serves as a conduit to better care, better value for Koch Global

CASE STUDY

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BACKGROUND

Koch Global Service, a conglomerate with annual revenues of more than \$60 billion, is the second-largest privately held company in North America. With more than 50,000 employees on their health plan, and approximately 100,000 members, the company looks for point solutions that seamlessly work within their current healthcare ecosystem.

Koch came to Accolade Expert MD looking for a virtual expert medical opinion solution that would help them reduce costs and help members make more value-based decisions. The solution would also have to integrate with their medical carrier and surgical center of excellence, which they were implementing at the same time.

Success would be measured by all three working together to help members avoid unnecessary surgeries and choose the right surgeon to get the best possible outcome and lower costs.

A year after offering Accolade Expert MD, they've seen how virtual expert medical opinion can be the conduit to better care for members.

A circular portrait of a man with short dark hair and a light blue shirt. Below the portrait is a graphic of two hands, one green and one blue, cupping a yellow heart.

In this resource

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